



“We were glad that a company with Lillibridge’s experience and reputation acquired our medical office buildings.” —Peter Fleming

SVP OF REAL ESTATE AND CONSTRUCTION
OHIOHEALTH
COLUMBUS, OH

PARTNERING WITH OHIOHEALTH THROUGH MULTIPLE ACQUISITIONS

OhioHealth was named by FORTUNE Magazine as one of the “100 Best Companies To Work For In 2008” and is a nationally recognized, not-for-profit, charitable healthcare organization based in Columbus, Ohio, serving a 46-county area.

In September 2006, when they arrived at the decision to sell a number of medical office buildings spread throughout five different campuses, OhioHealth sent out RFPs to a number of potential buyers.

EXPERIENCE IN MULTIPLE CAMPUS SYSTEMS

Having previous experience in acquiring and managing multiple campus systems, Lillibridge was ultimately chosen as OhioHealth’s preferred partner. The acquisition of eight on-campus properties from OhioHealth, totaling 385,000 square feet was completed in ten months. Four additional on and off-campus properties totaling 298,000 square feet were acquired from the Daimler Group, with one additional 32,500 square foot medical office building acquired in January 2008. Lillibridge manages all of these properties.

“The acquisition process went very smoothly. We know that Lillibridge will be an excellent owner and property manager – and will respond to the needs of our physician tenants,” says Peter Fleming, SVP of Real Estate and Construction for OhioHealth.

By selling the medical office buildings they owned to Lillibridge, OhioHealth was able to redirect capital for their plans to grow and expand.

“We were happy to be selected for this acquisition,” says Todd Lillibridge, President and CEO of Lillibridge Healthcare Services. “OhioHealth wanted to get out of the real estate business, and we had the resources to make that happen and free up some of their capital.”

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