



Ventas and Lillibridge have become the nation's leading integrated healthcare real estate company

**Financial strength, diversification and scale
position the combined company for growth
in a dynamic healthcare environment**

LEADING NATIONAL INTEGRATED HEALTHCARE REAL ESTATE COMPANY

- >250 employees
- 154 outpatient facilities
- 244 senior housing facilities
- 40 hospitals
- 187 skilled nursing centers
- Over \$10 billion in healthcare real estate assets

Ventas, Inc.

Debra A. Cafaro, Chairman, President and CEO
Corporate Headquarters
111 South Wacker Drive, 48th Floor | Chicago IL 60606
ventasreit.com | NYSE: VTR

Lillibridge Healthcare Services, Inc.

Todd W. Lillibridge, Chairman and CEO
Corporate Headquarters
200 West Madison Street, 32nd Floor | Chicago IL 60606
lillibridge.com

Benefits of the Transaction

- Unique business model features powerful combination of Lillibridge's integrated operating platform, strong client relationships and prominent brand in the medical office sector with Ventas's ready access to the public debt and equity markets, strong balance sheet, and ample liquidity.
- Healthcare reform and demographic shifts, driven by an aging population of Baby Boomers, will increase demand for medical services – further enhancing development and financing opportunities for the combined organization.



Combined Outpatient / MOB Portfolio

	Ventas (Owned)	Lillibridge (Owned and Managed)	Total
# owned buildings	26	95	121
# managed buildings	0	33	33
# total buildings	26	128	154
SF owned	1,714,750	5,686,254	7,401,004
SF managed	–	1,016,549	1,016,549
SF total	1,714,750	6,702,803	8,417,553
On-campus owned	1,422,226	5,224,995	6,647,221
Off-campus owned	292,524	461,259	753,783
Total owned	1,714,750	5,686,254	7,401,004
Cities	21	28	49
Markets (w overlap)	22	43	65
States (w/o duplicates)	11	17	20
Employees	62	>200	>250